

Vacancy for an Agripool mission

Organisation Assessment Thai Binh Cooperative Alliance

Ref. nr 8668

Who are we looking for?

We are looking for two Agripoolers who experienced business analyst/account manager, with agricultural knowledge, preferably in cashew nut sector. Your financial knowledge is good, you know how to read between the lines, are not afraid to dig a little deeper if you feel it's necessary in order to achieve a thorough assessment. You feel comfortable to make a full assessment of governance, financial management and the business case of the organisation. As you will speak to stakeholders and members, you feel comfortable in doing so. You are analytical, flexible, communicative, have a good sense of cultural differences and know how to handle them. Your communication and writing skills in English are good.

Context

Thai Binh is a coastal eastern province in the Red River Delta region of northern Vietnam. It is about 70 km from Haiphong, and 110 km from Hanoi. They are divided into 7 districts and 1 provincial city. The population is 1.787 million. Thai Binh Province is a well-known tradition of cooperative development, almost all 263 communes are having cooperatives. At present, there are 504 cooperatives in the province, of which 325 are agricultural cooperatives, 94 are non-agricultural cooperatives and 85 are SACCO. The average revenue of the cooperative is 1,209 million VND per annum, the average profit of the cooperative is 81.1 million VND per annum, contributing about 9.8% to the GDP of the province.

Thai Binh Cooperative Alliance main functions and tasks:

- Represent and protect the members rights
- Disseminating and mobilizing information for the general development of cooperative groups, cooperatives and federation of cooperatives
- Providing training services and consultancy to cooperative members
- Implementation state regulations on cooperatives

Thai Binh Cooperative Alliance wants to provide better services to their members in the field of business plans and advocacy.



Country

Vietnam

Period

From 20-25 August 2017

Deadline

20 July 2016

Number of experts we need

2

The assignment

The organisation assessment aim to assess the current status of Thai Binh Cooperative Alliance in Thai Binh Province and if Agriterra support is feasible and valuable. The organisation assessment is a tool developed by Agriterra to assess the overall health of a cooperative (i.e. services, financial management, governance). The two agripooler is expected to conduct the tool together with the assistance of an Agriterra Business advisor.

The assignment's objectives:

- Complete the organisation assessment report about Thai Binh Cooperative Alliance;
- Advice whether to start up partnership between Agriterra and Thai Binh Cooperative Alliance;
- If the organisation assessment shows possible partnership between Thai Binh Cooperative Alliance and Agriterra, advice on an action plan for one year, including midterm milestones and targets to be reached in 2017.

For carrying out the assessment, the organisation assessment tool will be used. As input Agriterra's scoping tool is elaborated, which covers the basic information of the organisation and describes the business case.

Profile of Agripoolers		
	Profile 1	Profile 2
Knowledge	Financial management	Governance Business development
Experience	Functioning and management of agricultural cooperatives / farmer led organization	Solving of complex business cases Functioning of agricultural cooperatives
Competences	Flexible, analytical Cultural & hierarchical sensitivity Reporting skills	Flexible, easy communicator Cultural & hierarchical sensitivity Business oriented Reporting skills
Language level	Fluent in English speaking/writing	Fluent in English speaking/writing

Contact:

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